

The Professional Organist as Successful Communicator: Handout for Workshop

A Workshop for the AGO National Convention 2014 by +David Christopher Bellville, Ph.D.

This workshop will provide input and skills building information and experience for participants. Below is a brief outline and some space to jot down notes.

Situations where communication is challenging facing us now as organists, musicians, and persons:

A Word about Overcoming Past Traumas:

Communication Styles and their Origins:

Dysfunctional Communication Styles:

Irrational Beliefs:

Bill of Rights:

Outcome Projections:

Positive:

Neutral/Compromise:

Negative:

Diaphragmatic Breathing and the Relaxation Response:

Defining Assertive, Non-Assertive, and Aggressive Behavioral Styles:

Non-Assertive:

Assertive:

Aggressive:

The Three Part Response:

Listening:

I feel:

I want:

Getting to Yes

Practice

Conclusion

Resource Suggestions:

Books:

Fisher, Roger, Ury, William L and Patton Bruce.: Getting to Yes: Negotiating Agreement Without Giving In. New York: Penguin 2011.

Bloom, Lynn; Coburn, Karen and Pearlman, Joan The New Assertive Woman. New York: Mass Market, 1976.

Website:

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